
EDUCATION

2011 - 2013	IESE BUSINESS SCHOOL Master of Business Administration (MBA Program)	BARCELONA, SPAIN
2003 - 2007	BUCKNELL UNIVERSITY Bachelor of Arts: Economics; Cumulative 3.64 GPA	LEWISBURG, PA, UNITED STATES

EXPERIENCE

2012	NOVARTIS PHARMA, AG A top global Pharmaceutical company employing over 120,000 employees and with sales of over \$55 Billion worldwide.	BASEL, SWITZERLAND
2012	<i>Summer Intern - Finance Development Program - Group Business Planning and Analysis</i> <ul style="list-style-type: none">Led a benchmarking study to compare Novartis' Cash Flow to its past performance and the performance of 10 major pharmaceutical companies and developed recommendations for Novartis to improve its future Cash FlowCollaborated with the International Treasury and Pharma BPA departments to design online learning modules for new hires in finance for topics including capital request forms, cash management and the role of the Treasury departmentCreated financial briefings and built approval recommendations for a divestiture and a business licensing deal, used in decision making by upper level management	<i>Basel, Switzerland</i>
2010 - 2011	AMERIGAS PROPANE America's largest retail propane marketer, with over 6,000 employees and revenue of \$2.3bn.	KING PRUSSIA, PA, UNITED STATES
2010 - 2011	<i>Manager, Financial Analysis - Business Decision Support Group</i> <ul style="list-style-type: none">Set, tracked and enforced margin, sales and operating expense budget goals for the fifteen markets in the Southeast and South Central US regions, accounting for \$800MM US annual salesResearched districts not achieving budget targets and worked with the fifteen Market Managers to enact performance plans which increased margins by 10% and decreased operating expenses by 5% in these districtsPresented regular updates on the financial situation of the regions to senior management, including the company's CEO and CFO.Worked with Amerigas' Corporate Development team to model and incorporate numerous acquisitions of regional propane companies	<i>King Prussia, PA, United States</i>
2007 - 2010	CAMPBELL SOUP COMPANY Leading global manufacturer and marketer of high-quality foods and simple meals employing over 18,000 employees with annual revenues of \$7.7bn worldwide	CAMDEN, NJ, UNITED STATES
2008 - 2010	<i>Financial Analyst - Chunky® Soup</i> <ul style="list-style-type: none">Determined the financial impact of numerous potential new products, line extensions and discontinuances to aid the Marketing Department in making strategic decisions on the future of the Chunky® Soup brandCoordinated and modeled the \$500MM Chunky® Soup brand's three year Strategic Plan and Annual Operating Plan with inputs from the cross functional team members from the Sales, Marketing, Supply Chain and Market Research departments.Led a monthly financial review with the Chunky® marketing team using EBIT bridges and profit and loss statements, covering year-to-date, current month and projected periods.Collaborated in monthly cross-functional meetings with Demand Planning, Sales and Marketing counterparts to arrive at and model monthly volume projections	<i>Camden, NJ, United States</i>
2007 - 2008	<i>Financial Analyst - Financial Reporting</i> <ul style="list-style-type: none">Tracked and reported the \$95 Million G&A budget for Campbell USASet up one on one meetings with senior management in Marketing, Market Research, R&D, and Supply Chain to arrive at annual headcount and salary targets for each departmentPerformed monthly tie-outs between 3 financial systems used by Campbell's, working with the Controller's Group and General Accounting to resolve discrepancies	<i>Camden, NJ, United States</i>

LANGUAGES

English: Mother tongue

Spanish: Good

GENERAL INFORMATION

- Finance Chairperson for IESE's 2012 & 2013 Doing Good Doing Well (DGDW) conferences
- Co - President of IESE's North American Business Club
- Co - President of IESE's SwimBikeRun Club
- Co - President of IESE's Public Speaking Club
- Led IESE's "Movember" fundraiser; raised over 5000 euros to help support research to fight against prostate cancer
- Bucknell University Presidential Fellowship (2003 - 2007): Researched and wrote papers on two topics in Economics which were later published (under professors' names)
- Semester at Sea study abroad program (Fall 2005): Spent 100 days taking classes on a ship with over 700 students, faculty and staff, while visiting 10 countries in South America, Africa and Asia