
EDUCATION

2011 - 2013	IESE BUSINESS SCHOOL Master of Business Administration (MBA Program)	BARCELONA, SPAIN
Sep. 12 - Dec. 12	LONDON BUSINESS SCHOOL International MBA Exchange Program	LONDON, UNITED KINGDOM
2004 - 2008	INDIAN INSTITUTE OF INFORMATION TECHNOLOGY (IIIT) Bachelor of Technology (Honors)	ALLAHABAD, INDIA

EXPERIENCE

Jul. 12 - Aug. 12	RICHARD FIELD INVESTMENT LIMITED Corporate finance and investment advisory firm <i>Summer Associate</i> <ul style="list-style-type: none">• Evaluated business plan of a medium-sized firm in agriculture sector for a new venture in an emerging market. Advised the firm to raise \$10m in debt• Prepared equity research report of a \$1.4 billion food retailer operating in emerging markets• Provided in-depth analysis of Indian Rupee and U.S. Dollar exchange rate movements• Pursuing Investment Management Certificate (IMC). Results awaited	LONDON, UNITED KINGDOM
2008 - 2011 <i>Apr. 10 - Jul. 11</i>	CISCO SYSTEMS <i>Senior Software Engineer, R&D</i> <p>Worked on computer networking protocols, vendor management and quality assurance on multiple modules</p> <ul style="list-style-type: none">• Led \$4m software development project and team of 8 people for protocols implementation; coordinated with global multifunctional teams and vendor companies• Co-invented EnergyZap - a low cost energy management tool with 100% ROI in 20 weeks and savings of approximately 30% in energy costs for R&D laboratories.• Created GreenMetrics - model for forecasting and quantifying software issues to foster efficient allocation of resources. Resulted in improvement of quality index (parameter to decide bonus) by 30%• Conducted extensive research and due diligence to identify 2 suppliers and savings opportunity of \$5m in the development and verification process• Prepared and presented networking solutions to customers; resulted in revenue of \$15m• Initiated and defined reporting and performance assessment framework for contractors in optical technology business unit. Managed assignment of 16 contractors to multiple projects• Incubated University Relationship Committee in Cisco to promote the company's brand in universities and guide students by offering internships and mentoring by Cisco employees	BANGALORE, INDIA
<i>Aug. 08 - Apr. 10</i>	<i>Software Engineer, R&D</i> <p>Designed and developed new features on multiple subsystems and resolved enterprise customer issues</p> <ul style="list-style-type: none">• Led team of 6 people, comprised of senior engineers and contractors to redesign and implement fault management subsystem which increased its efficiency by 20%• Resolved and investigated high priority and complex customer's issues on live networks. Received the "Cisco Achievement" award for realizing above target customer satisfaction index of my business unit• Developed Display Board - information distribution system and quality metrics tracker for business unit. This solution generates annual licensing revenue of \$72,000 for business unit• Conceived framework and roadmap for a new hire mentorship program and used it for mentoring 8 new hires. Received "Cisco Spark" award as peer recognition for excellent mentorship• Established new R&D lab in India to serve more than 150 engineers, enhancing productivity and effectiveness of product development activities	
<i>Jan. 08 - Jun. 08</i>	<i>Research Intern, R&D</i> <ul style="list-style-type: none">• Designed and improved testing processes while taking inputs from multifunctional teams; resulted in annual savings of approx. 2500 man-hours	

LANGUAGES

Hindi: Mother tongue
Spanish: Basic

English: Excellent

GENERAL INFORMATION

- Won 2 "Cisco Achievement" awards in FY'11; quarterly award given to the top 1% of performers in business unit of 400 employees
- Rated among top 10% performers in my business unit of 400 employees for FY'10 and FY'11
- Played Under-15 & Under-17 state level cricket in India
- Elected as president of finance committee for IIIT's technical and cultural festival and raised \$25,000 from sponsorships
- Ranked among top 1% of over 400,000 applicants in all India level competitive exams (JEE & AIEEE)
- Member of IESE Finance Club, Private Equity Club and Technology, Media & Telecom (TMT) Club